

# NAIOP

COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION

**NORTHEAST FLORIDA CHAPTER**

## **AWARD CATEGORIES:**

The 'Call for Nominations' is sent to NAIOP NEFL General Membership via e-mail for nominations with a deadline of January 14th. Nomination Forms will be received in hard copy via fax to the NAIOP office. [A nomination form is included with this message.](#) Every nomination will then receive a nominee questionnaire to be completed prior to January 23<sup>rd</sup>. Qualified nominations will be submitted to and voted on by the NAIOP Awards Committee.

### **CORE CATEGORIES**

- **Office Broker of the Year**
  - **Industrial Broker of the Year**
  - **Office Lease/Sale of the Year**
  - **Industrial Lease/Sale of the Year**
  - **Office Project of the Year**
  - **Industrial Project of the Year**
- \*Core Category Awards will be given out each year.

### **OPTIONAL CATEGORIES**

- **Sustainable Project of the Year**
  - **Emerging Professional of the Year**
  - **Public/Private Partnership of the Year**
  - **Mixed-use Project of the Year**
  - **Historic Rehabilitation Project of the Year**
  - **Redevelopment Project of the Year**
  - **Investment Broker of the Year**
  - **Developer of the Year**
  - **Land Sale of the Year**
- \*Optional Category Awards will be given out depending on quantity and quality of nominations.

## **AWARDS CRITERIA:**

### **Industrial Lease/Sale Transaction of the Year**

- Size of the transaction
- Total Consideration
- Impact on the Community
- Challenges faced and overcome
- Complexity of the transaction
- Level and quality of job creation

### **Office Lease/Sale Transaction of the Year**

- Size of the transaction
- Total Consideration
- Impact on the Community
- Challenges faced and overcome
- Complexity of the transaction
- Level and quality of job creation

### **Mixed-Use Project of the Year - (This can be awarded to up to 3 members of the development team)**

- Pedestrian Oriented
- Elements of Live/Work/Play
- Maximized Space Usage
- Amount of Amenities
- Design
- Mitigates Traffic and Sprawl

**Sustainable Project of the Year - (This can be awarded to up to 3 members of the development team)**

- Significant savings on energy use/consumption
- Promotes alternative forms of transportation
- Reduction of carbon dioxide emissions
- Reduction in raw material use
- Reduction in potable water consumption
- Improve air, thermal and acoustical environments
- Minimize strain on local infrastructure
- Demonstrates an innovation of design

**Office Project (includes renovations) of the Year**

- Design
- Completed Construction Dollar Value
- Risk level
- Complexity of Project
- Total amount and quality of jobs created by end-user(s)
- Impact on the Environment

**Industrial Project (includes renovations) of the Year**

- Design
- Completed Construction Dollar Value
- Risk level
- Complexity of Project
- Total amount and quality of jobs created by end-user(s)
- Impact on the Environment

**Public/Private Partnership of the Year - (This can be awarded to up to 3 members of the development team)**

- Project Financing
- Building and Site Design
- Type of Construction
- Operation/Management
- Level of Risk or Investment Capital

**Industrial Broker of the Year**

- Number and dollar value of transactions completed in calendar year
- Complexity of Deals Negotiated
- Amount and quality of NAIOP involvement
- Amount and quality of Community Involvement
- Level of Ethics Standards, Level of Professionalism and Fiduciary Responsibility to the Client

**Office Broker of the Year**

- Number and dollar value of transactions completed in calendar year
- Complexity of Deals Negotiated
- Amount and quality of NAIOP involvement
- Amount and quality of Community Involvement
- Level of Ethics Standards, Level of Professionalism and Fiduciary Responsibility to the Client

**Emerging Professional of the Year – (Open to any NAIOP Member)**

- Career Accomplishments
- Amount and Quality of Community Involvement
- Amount and Quality of NAIOP Involvement
- Level of Ethical Standards
- Professionalism & Fiduciary Commitment to Client
- Past and Current Leadership Activity

**Historic Project of the Year - (This can be awarded to up to 3 members of the development team)**

- Design
- Completed Construction Dollar Value
- Risk level
- Complexity of Project
- Total amount and quality of jobs created by end-user(s)
- Impact on the Environment

**Investment Broker of the Year**

- Number and dollar value of transactions completed in calendar year
- Complexity of Deals Negotiated
- Amount and quality of NAIOP involvement

- Amount and quality of Community Involvement
- Level of Ethics Standards, Level of Professionalism and Fiduciary Responsibility to the Client

**Redevelopment (Conversion or Adaptive Reuse) Project of the Year - (This can be awarded to up to 3 members of the development team)**

- Design
- Completed Construction Dollar Value
- Risk level
- Complexity of Project
- Total amount and quality of jobs created by end-user(s)
- Impact on the Environment

**Land Sale of the Year**

- Size of the transaction
- Total Consideration
- Impact on the Environment
- Challenges faced and overcome
- Level and quality of job creation
- Impact on the community

**Developer of the Year - (This can be awarded to up to 3 members of the development team)**

- Outstanding quality of products and services
- Active support of the industry through NAIOP
- Demonstrated support of the local community
- Financial consistency and stability
- Demonstrated ability to adapt to market conditions
- Leadership in the real estate and general business communities

**Nominations should be faxed to:**

**Carmel Buchanan  
NAIOP-NEFL**

**FAX: 904-730-8053**

***NOTE: Only NAIOP-NEFL Members are eligible for nomination!***